

# Local Market Update – April 2021

A Research tool provided by the Cape Cod and Islands Association of REALTORS®, Inc.



## Truro

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	5	3	- 40.0%	18	20	+ 11.1%
Closed Sales	3	6	+ 100.0%	14	24	+ 71.4%
Median Sales Price*	\$486,000	<b>\$962,000</b>	+ 97.9%	\$537,000	<b>\$855,750</b>	+ 59.4%
Inventory of Homes for Sale	48	3	- 93.8%	--	--	--
Months Supply of Inventory	9.8	0.4	- 95.9%	--	--	--
Cumulative Days on Market Until Sale	205	170	- 17.1%	220	136	- 38.2%
Percent of Original List Price Received*	75.1%	<b>99.3%</b>	+ 32.2%	83.0%	<b>95.8%</b>	+ 15.4%
New Listings	4	0	- 100.0%	29	12	- 58.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

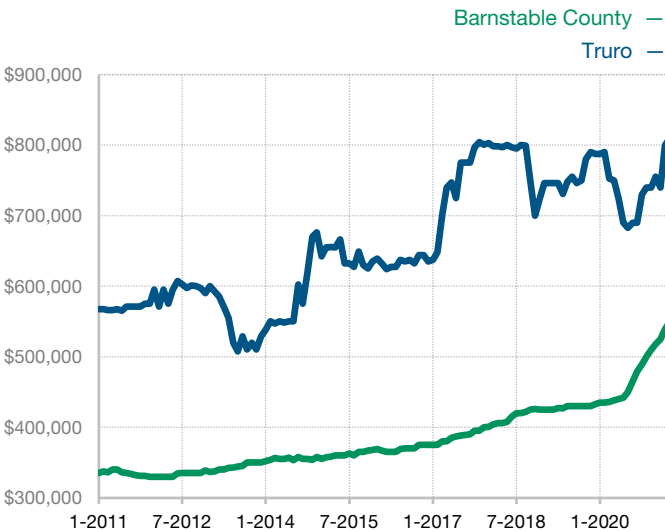
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	4	+ 300.0%	7	15	+ 114.3%
Closed Sales	1	3	+ 200.0%	7	14	+ 100.0%
Median Sales Price*	\$105,000	<b>\$600,000</b>	+ 471.4%	\$314,000	<b>\$377,000</b>	+ 20.1%
Inventory of Homes for Sale	30	13	- 56.7%	--	--	--
Months Supply of Inventory	17.1	2.9	- 83.0%	--	--	--
Cumulative Days on Market Until Sale	169	195	+ 15.4%	119	169	+ 42.0%
Percent of Original List Price Received*	89.7%	<b>102.0%</b>	+ 13.7%	93.4%	<b>96.8%</b>	+ 3.6%
New Listings	5	10	+ 100.0%	18	16	- 11.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

