

# Local Market Update – April 2021

A Research tool provided by the Cape Cod and Islands Association of REALTORS®, Inc.



## Chatham

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	14	12	- 14.3%	55	84	+ 52.7%
Closed Sales	18	21	+ 16.7%	46	90	+ 95.7%
Median Sales Price*	\$557,500	\$1,776,000	+ 218.6%	\$735,500	\$1,283,750	+ 74.5%
Inventory of Homes for Sale	154	38	- 75.3%	--	--	--
Months Supply of Inventory	10.3	1.4	- 86.4%	--	--	--
Cumulative Days on Market Until Sale	162	126	- 22.2%	129	134	+ 3.9%
Percent of Original List Price Received*	94.0%	92.6%	- 1.5%	92.9%	94.5%	+ 1.7%
New Listings	14	20	+ 42.9%	113	73	- 35.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

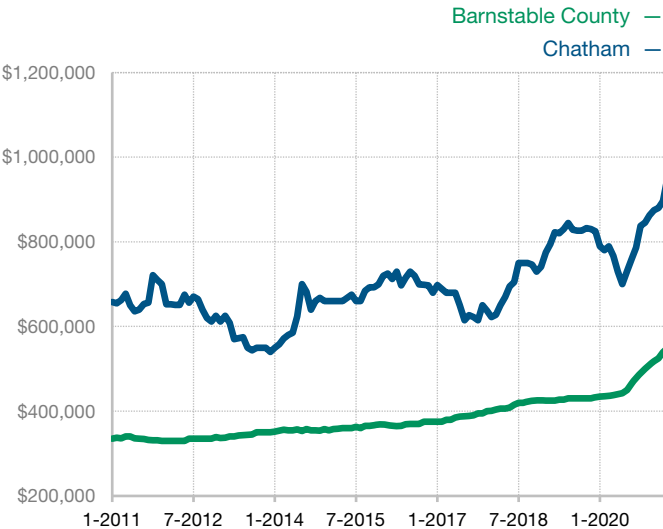
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	3	--	3	13	+ 333.3%
Closed Sales	1	2	+ 100.0%	4	8	+ 100.0%
Median Sales Price*	\$500,000	\$633,450	+ 26.7%	\$366,500	\$375,000	+ 2.3%
Inventory of Homes for Sale	16	9	- 43.8%	--	--	--
Months Supply of Inventory	6.3	3.1	- 50.8%	--	--	--
Cumulative Days on Market Until Sale	232	18	- 92.2%	158	68	- 57.0%
Percent of Original List Price Received*	97.1%	99.4%	+ 2.4%	95.2%	96.7%	+ 1.6%
New Listings	3	5	+ 66.7%	13	15	+ 15.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

