A RESEARCH TOOL PROVIDED BY THE CAPE COD AND ISLANDS ASSOCIATION OF REALTORS®, INC. COVERING SINGLE-FAMILY AND CONDOMINIUM PROPERTIES IN BARNSTABLE COUNTY









Covering Single-Family and Condominium Properties in Barnstable County



+ 4.1%

- 5.7%

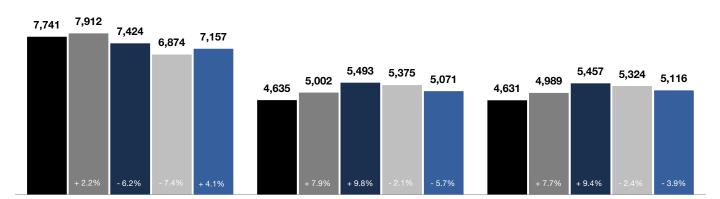
- 3.9%

n 2017: New Listings

Pending Sales

Closed Sales

Annual Market Activity



New Listings

Pending Sales

Closed Sales

■2014 **■**2015 **■**2016 **■**2017 **■**2018



+ 5.3%

Median Sales Price in 2018

Change from 2017

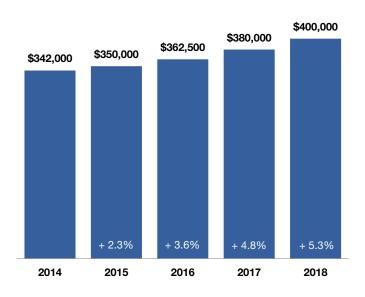
\$542,720

Avg. Sales Price in 2018

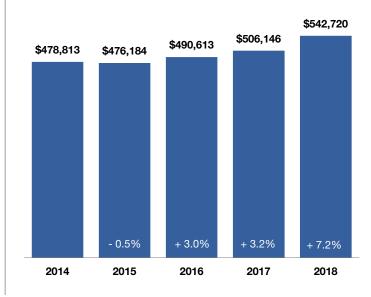
+ 7.2%

Change from 2017

Median Sales Price



Average Sales Price





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Days on Market in 2018

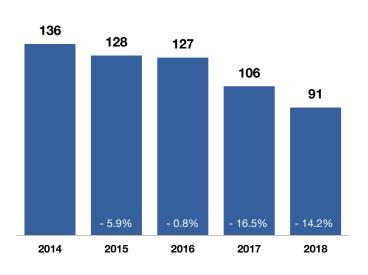
Change from 2017

94.7% + 0.6%

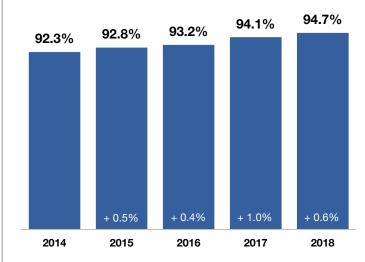
Pct. of Orig. Price Received in 2018

Change from 2017

Days on Market Until Sale



Pct. of Orig. Price Received



4.7 + **9.3**%

Months Supply in 2018

Change from 2017

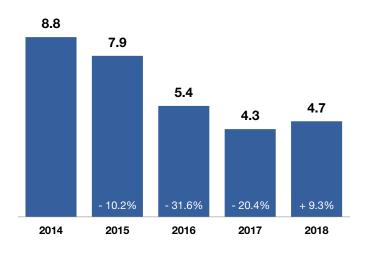
1,970 + 2.7%

Homes for Sale in 2018

Change from 2017

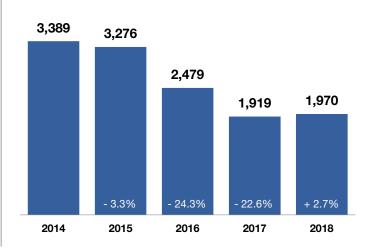
Months Supply of Inventory

At the end of each year



Inventory of Homes for Sale

At the end of each year





Covering Single-Family and Condominium Properties in Barnstable County

	New Listings			Closed Sales		
	2017	2018	Percentage Change	2017	2018	Percentage Change
Barnstable	1,161	1,159	- 0.2%	913	906	- 0.8%
Bourne	368	362	- 1.6%	266	254	- 4.5%
Brewster	302	354	+ 17.2%	259	262	+ 1.2%
Chatham	334	304	- 9.0%	228	226	- 0.9%
Dennis	610	646	+ 5.9%	468	465	- 0.6%
Eastham	219	230	+ 5.0%	154	160	+ 3.9%
Falmouth	792	867	+ 9.5%	659	633	- 3.9%
Harwich	397	435	+ 9.6%	336	315	- 6.3%
Mashpee	699	648	- 7.3%	505	501	- 0.8%
Orleans	208	216	+ 3.8%	151	159	+ 5.3%
Provincetown	261	292	+ 11.9%	211	182	- 13.7%
Sandwich	495	548	+ 10.7%	375	377	+ 0.5%
Truro	130	141	+ 8.5%	84	79	- 6.0%
Wellfleet	122	133	+ 9.0%	81	79	- 2.5%
Yarmouth	785	822	+ 4.7%	628	625	- 0.5%
Wareham	94	99	+ 5.3%	76	56	- 26.3%



Covering Single-Family and Condominium Properties in Barnstable County

	Median Sales Price			Homes for Sale		
	2017	2018	Percentage Change	2017	2018	Percentage Change
Barnstable	\$351,500	\$375,000	+ 6.7%	324	314	- 3.1%
Bourne	\$367,000	\$365,000	- 0.5%	78	73	- 6.4%
Brewster	\$390,000	\$430,000	+ 10.3%	70	87	+ 24.3%
Chatham	\$602,450	\$700,500	+ 16.3%	162	130	- 19.8%
Dennis	\$330,000	\$340,000	+ 3.0%	132	175	+ 32.6%
Eastham	\$458,500	\$468,750	+ 2.2%	50	68	+ 36.0%
Falmouth	\$408,250	\$445,000	+ 9.0%	185	198	+ 7.0%
Harwich	\$400,000	\$425,000	+ 6.3%	100	129	+ 29.0%
Mashpee	\$389,900	\$399,000	+ 2.3%	234	166	- 29.1%
Orleans	\$531,000	\$580,000	+ 9.2%	78	68	- 12.8%
Provincetown	\$615,000	\$561,376	- 8.7%	89	116	+ 30.3%
Sandwich	\$357,000	\$390,000	+ 9.2%	119	131	+ 10.1%
Truro	\$602,000	\$505,000	- 16.1%	72	70	- 2.8%
Wellfleet	\$503,750	\$515,000	+ 2.2%	41	42	+ 2.4%
Yarmouth	\$303,875	\$327,500	+ 7.8%	185	203	+ 9.7%
Wareham	\$256,225	\$282,000	+ 10.1%	16	24	+ 50.0%