

Annual Report on the Cape Cod Housing Market

A RESEARCH TOOL PROVIDED BY THE CAPE COD AND ISLANDS ASSOCIATION OF REALTORS®, INC.



CAPE COD & ISLANDS
ASSOCIATION *of* REALTORS®, INC.
&
MULTIPLE LISTING SERVICE, INC.

2015

2015 Annual Report on the Cape Cod Housing Market



**Change
from 2014:**

+ 2.6%

New Listings

+ 16.7%

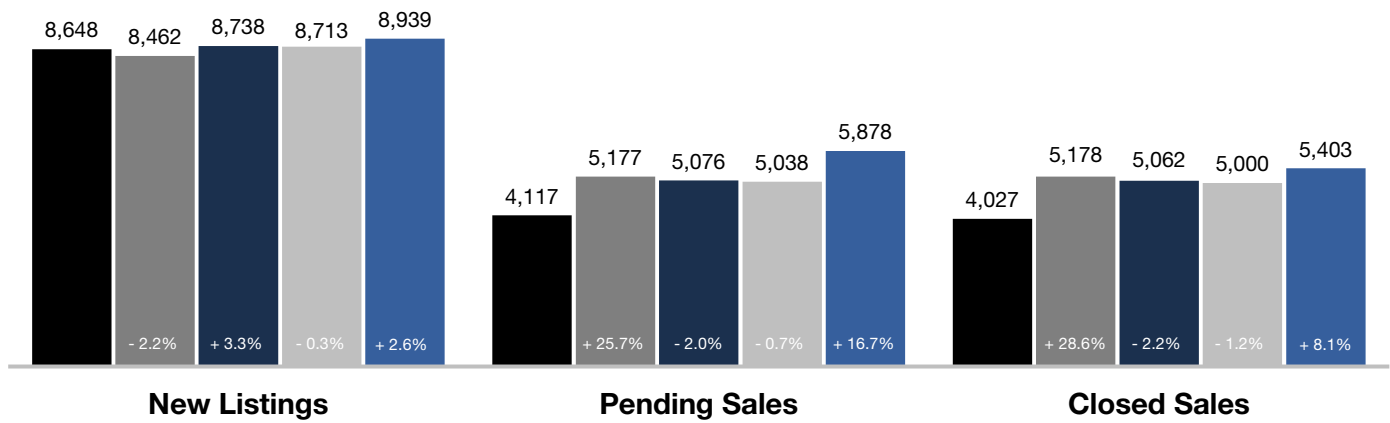
Pending Sales

+ 8.1%

Closed Sales

Annual Market Activity

■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015



\$355,000

Median Sales Price in 2015

+ 2.6%

Change from 2014

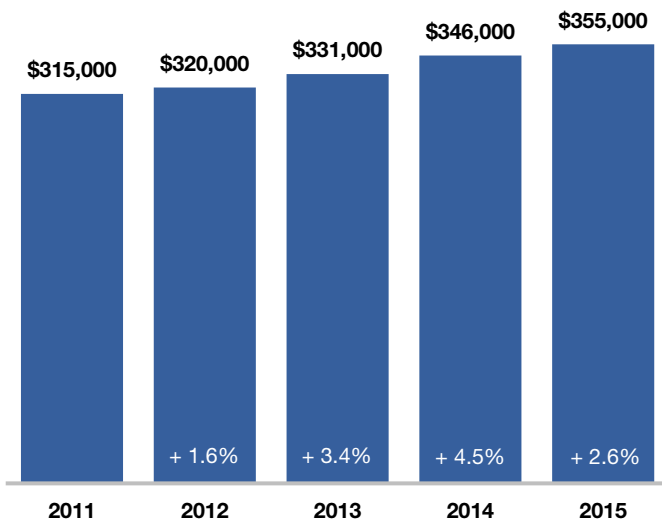
\$500,989

Avg. Sales Price in 2015

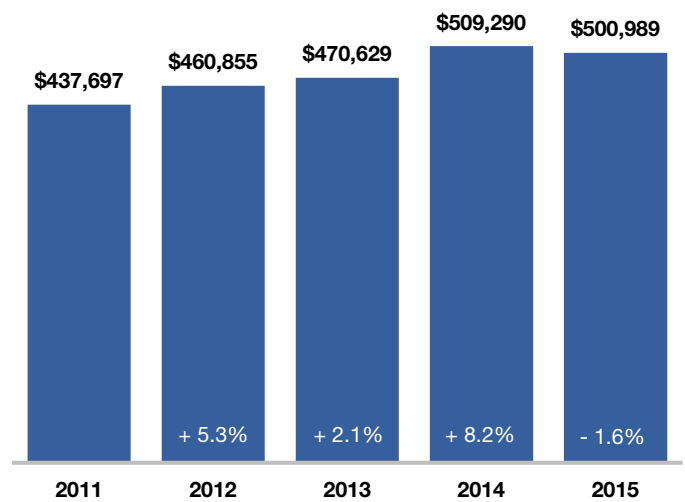
- 1.6%

Change from 2014

Median Sales Price



Average Sales Price



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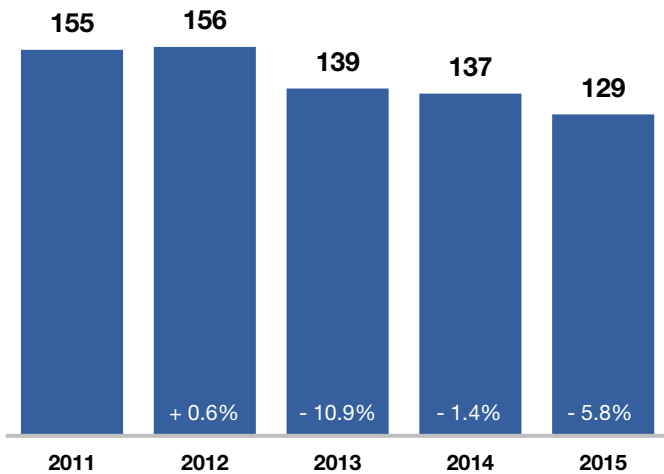
129

Days on Market in 2015

- 5.8%

Change from 2014

Days on Market Until Sale



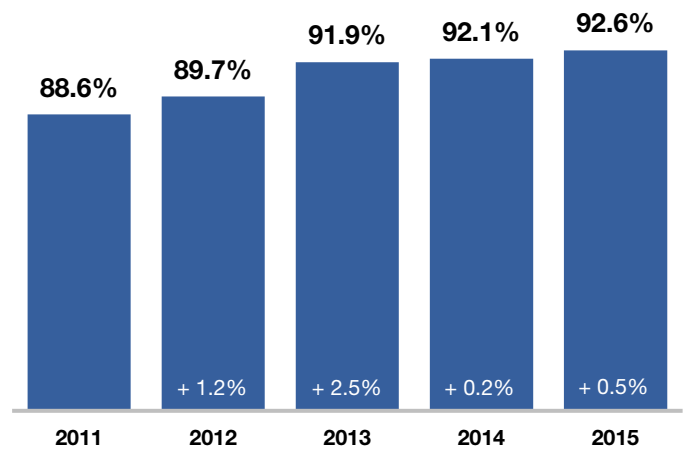
92.6%

Pct. of Orig. Price Received in 2015

+ 0.5%

Change from 2014

Pct. of Orig. Price Received



6.0

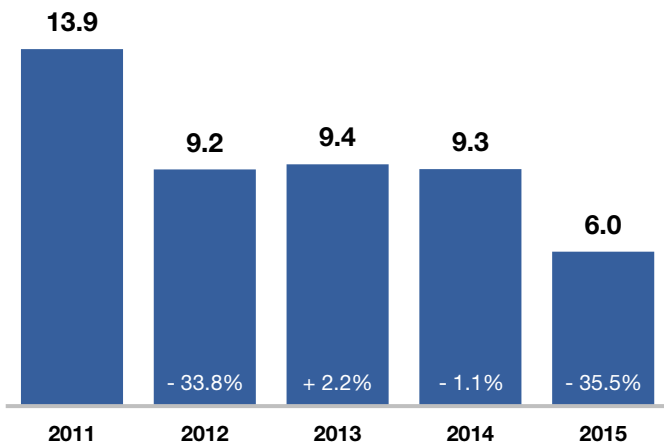
Months Supply in 2015

- 35.5%

Change from 2014

Months Supply of Inventory

At the end of each year



2,952

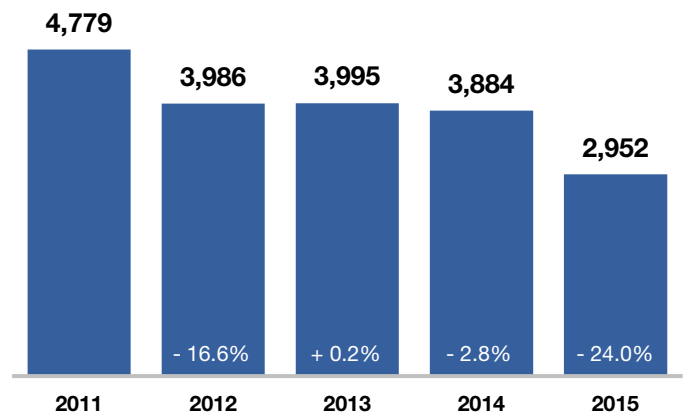
Homes for Sale in 2015

- 24.0%

Change from 2014

Inventory of Homes for Sale

At the end of each year



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	New Listings			Closed Sales		
	2014	2015	Percentage Change	2014	2015	Percentage Change
Barnstable	1,335	1,387	+ 3.9%	827	830	+ 0.4%
Bourne	403	436	+ 8.2%	205	262	+ 27.8%
Brewster	341	363	+ 6.5%	228	256	+ 12.3%
Chatham	397	367	- 7.6%	223	234	+ 4.9%
Dennis	714	710	- 0.6%	439	445	+ 1.4%
Eastham	289	264	- 8.7%	141	173	+ 22.7%
Falmouth	1,037	959	- 7.5%	608	608	0.0%
Harwich	478	479	+ 0.2%	257	341	+ 32.7%
Mashpee	711	707	- 0.6%	409	438	+ 7.1%
Orleans	245	248	+ 1.2%	149	158	+ 6.0%
Provincetown	327	386	+ 18.0%	199	201	+ 1.0%
Sandwich	541	638	+ 17.9%	289	335	+ 15.9%
Truro	229	167	- 27.1%	67	102	+ 52.2%
Wellfleet	135	160	+ 18.5%	100	71	- 29.0%
Yarmouth	890	908	+ 2.0%	574	607	+ 5.7%
Wareham	118	130	+ 10.2%	53	70	+ 32.1%

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	Median Sales Price			Homes for Sale		
	2014	2015	Percentage Change	2014	2015	Percentage Change
Barnstable	\$318,244	\$318,250	+ 0.0%	562	468	- 16.7%
Bourne	\$305,000	\$312,500	+ 2.5%	160	113	- 29.4%
Brewster	\$345,250	\$348,000	+ 0.8%	143	101	- 29.4%
Chatham	\$625,000	\$654,500	+ 4.7%	222	177	- 20.3%
Dennis	\$277,500	\$301,000	+ 8.5%	295	188	- 36.3%
Eastham	\$395,000	\$405,000	+ 2.5%	145	81	- 44.1%
Falmouth	\$393,000	\$379,000	- 3.6%	406	313	- 22.9%
Harwich	\$350,000	\$367,500	+ 5.0%	229	153	- 33.2%
Mashpee	\$351,000	\$349,850	- 0.3%	355	285	- 19.7%
Orleans	\$554,500	\$580,000	+ 4.6%	122	94	- 23.0%
Provincetown	\$515,000	\$490,000	- 4.9%	169	150	- 11.2%
Sandwich	\$310,000	\$338,000	+ 9.0%	221	208	- 5.9%
Truro	\$542,500	\$465,000	- 14.3%	140	91	- 35.0%
Wellfleet	\$480,000	\$435,000	- 9.4%	51	59	+ 15.7%
Yarmouth	\$255,000	\$279,250	+ 9.5%	342	216	- 36.8%
Wareham	\$185,000	\$219,000	+ 18.4%	52	33	- 36.5%